



2023

COSTUME COLLECTION

To place your order visit us at
www.LaylasDanceCostumes.ca
or call customer service at
1-800-956-5128
Fax 1-800-956-5128

EARLY BUY DISCOUNT

Maximize your profit confidently all season!

ORDERS RECEIVED ON OR BEFORE JANUARY 16, 2023

Order	Discount	Savings
\$2,500 - \$4,999	3%	\$75 - \$150
\$5,000 - \$7,499	5%	\$250 - \$375
\$7,500 - \$9,999	8%	\$600 - \$800
\$10,000 - \$14,999	10%	\$1,000 - \$1,500
\$15,000 +	15%	\$2,250 +

BUY EARLY AND SAVE ALL SEASON WHEN YOU ORDER BY JANUARY 16, 2023

Lock in your discount at any level on additional orders during the season!

Applies through May 31, 2023

- Discounts do not apply to clearance merchandise.
- 30% minimum deposit required for discount and must be paid in full before shipping.
- Order total not inclusive of tax, shipping, or handling.



FREE SHIPPING ON AN ORDER OVER \$3,000

See page 11 for more information and exclusions.

SHIPPING CHARGES

Order Total	Shipping Charge
\$0+	\$19.95
\$70+	\$27.95
\$125+	\$32.95
\$500+	\$39.95
\$750+	\$45.95
\$1000+	\$52.95
\$2000+	\$59.95
\$3000+	FREE

ORDER & SHIPPING

CUSTOMER SERVICE HOURS

Monday – Friday: 10:00 AM – 6:00 PM – EST
Saturday: 10:00 AM – 12:00 PM – EST

DISTRIBUTION POLICY

We value the integrity of our customers' business and therefore we only sell to schools, businesses and special groups. We do not sell directly to the general public.

ORDER PLACEMENT

- Orders can be placed online, by calling our toll free number, or by fax. Refer to order form for details.
- Order confirmations and shipment confirmations are sent via email. Keep your email up to date in our system by contacting your sales representative, customer service or on our website.
- Confirmation of orders are sent via email after details are confirmed and entered in our system. We urge you to review the confirmation email and contact our customer service department at 1-800-956-5128 with changes.

VOLUME DISCOUNT, PAYMENT METHODS, PAYMENT OPTIONS (US CUSTOMERS ONLY) VOLUME DISCOUNT

- At LAYLAS, our list prices are the most competitive in the market. We recognize the value in volume business, so in addition to our competitive prices we offer volume discounts.
- To qualify for volume discount, orders must be placed at the same time. Lock in discount are based on original volume discount.
- Discounts do not apply to clearance.
- Order totals not inclusive of tax, shipping, or handling.
- See your sales representative or call customer service for additional details.

PAYMENT OPTIONS

- Full payment is required for orders under \$500
- Full payment or minimum of 30% deposit is required for all orders at time of order placement.
- Orders must be paid in full before shipping.

PAYMENT METHODS

- We accept E-Transfers - Email: laylas@laylasdancecostumes.ca
- We accept all major credit cards - MasterCard, Visa & Discovery
- Checks can be made out to LAYLAS. We accept studio checks, personal checks, money orders and certified checks. In addition to your bank charges, we charge \$40.00 for all returned checks.

SHIPPING, HANDLING CHARGES

- Free shipping for all orders over \$3,000 via Ground Service. Shipping costs are based on Total Order not including Tax and after all discounts.
- Shipping fees are based on per order. Shipping fees apply to all lower provinces (YT, NT & NU fees will be applied at time of shipping)
- Charges for special requests such as Airfreight, Next Day Air, Federal Express, etc. are charged to your credit card. Price is determined at time of shipping based on final weight/volume of package.

Order Total	Shipping Fee
\$0+	\$19.95
\$70+	\$27.95
\$125+	\$32.95
\$500+	\$39.95
\$750+	\$45.95
\$1000+	\$52.95
\$2000+	\$59.95
\$3000+	\$FREE

SHIPPING ERRORS, MULTIPLE AND PARTIAL SHIPMENTS

- Customers are urged to confirm all shipments for shipping errors and damaged goods. Any errors or damaged goods must be reported within 5 days of receiving your shipment. Keep all original packaging and contact us immediately.
- Unless customers specifically request complete shipment, orders may be shipped in multiple and partial shipments before the ship date.

CANCELLATIONS, EXCHANGES AND RETURN AUTHORIZATIONS

- Cancellations are accepted within 1 week of posted orders.
- Size addition and size change can be made anytime based on inventory availability. Style may not be canceled and total number of units may not be reduced per style.
- Due to the nature of our business we do not accept returns or cancellation of orders. We urge you to contact our customer service office for additional options.
- We do not charge handling fees for size exchange. Returned costumes, accessories, garment bag, labels must be in new condition. Exchanges will be treated as new orders with normal production time. All payments are due at time of order with credit card, check or money order.
- \$5.00 handling fee will be charged for any returned product NOT in new condition including damaged label.
- A return authorization label must be requested from customer service for all returns within 3 weeks of receipt of shipment. Return authorization number must be clearly placed on the outside of your returned parcel otherwise we will reject the shipment. The number will ensure a timeline process of your exchange. Include all accessories and packing material that are delivered with the garment. Do not include optional accessories or purchased accessories that are not part of the item. Do not include additional items that were not authorized for return.
- For additional items, contact your sales representative or customer service for dates and inventory availability.

SALES TAX

- Provincial sales tax is calculated on merchandise, shipping and handling fees for the shipment address.

PURCHASE ORDERS

- We welcome P.O.s only from private schools, public schools, Y's and recreational departments.
- We accept P.O.s with complete details, including ship to, bill to, contact information, email address, style numbers, shipping charges, prices and ship date.
- P.O.s do not qualify for discounts or free shipping
- P.O.s qualify for 30 day dating after shipping

SIZE CHART

SIZE CHART REFERENCE

Girth: Measure the circumference taken from a point on the right shoulder midway between the neck base and up over the prominence of the right bust apex, between the legs and back to the starting point from the back.

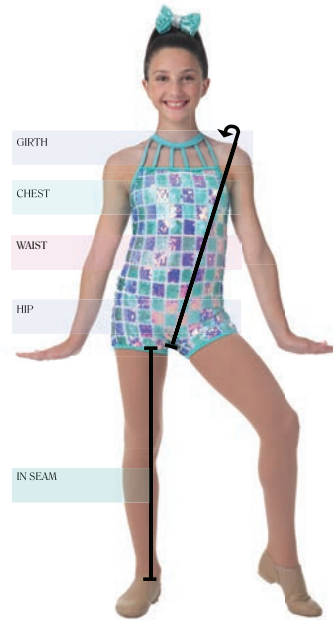
Bust: Measure the horizontal circumference around the body, taken under the arms and across the fullest part of the bust apex including the lower portion of the shoulder blades.

Waist: Measure the minimum horizontal circumference around the body at waist height.

Hip/Seat: Measure the maximum horizontal circumference around the body at hip height.

*Pastry Shoes generally fit street shoe size.

*Military Boot and Butter Boot add 1/2 size.



CHILD COSTUME SIZE CHART

		XXSC	XSC	SC	MC	LC	XLC
Girth	in	34-37	38-41	42-44	45-49	50-54	54-57
	cm	86-94	95-104	105-112	113-125	126-137	137-145
Chest	in	20-22	21-23	24-26	27-29	30-32	33-35
	cm	50-56	53-60	61-67	68-74	75-82	83-90
Waist	in	19-22	21-23	23-24	24-26	26-28	29-31
	cm	48-56	53-59	59-61	61-67	67-72	73-80
Hip	in	20-22	22-24	25-27	28-30	31-34	35-37
	cm	50-56	56-61	62-69	70-77	78-87	88-95
Inseam	in	17-19	19-22	22-25	25-28	28-30	29-31
	cm	43-49	48-56	55-64	63-72	71-76	74-79

ADULT COSTUME SIZE CHART

		XSA	SA	MA	LA	XLA	XXLA
Girth	in	53-55	56-58	59-61	62-64	65-67	68-70
	cm	134-141	142-148	149-156	157-163	164-171	172-178
Chest	in	31-33	33-35	35-37	38-40	41-43	44-46
	cm	78-84	83-89	88-95	96-103	104-110	111-117
Waist	in	23-25	25-27	27-29	30-32	33-35	36-38
	cm	58-64	63-69	68-74	75-82	83-90	91-96
Hip	in	32-34	34-37	37-40	40-43	43-45	46-48
	cm	81-87	86-94	94-102	101-110	109-115	116-123
Inseam	in	29-33	29-33	29-33	29-33	29-33	29-33
	cm	73-84	73-84	73-84	73-84	73-84	73-84

TIGHTS SIZE CHART

		XSC/SC	MC/LC	SA	MA	LA/XLA
	in	35-50	45-60	56-64	59-67	63-74
	cm	90-125	125-155	142-162	150-170	160-188
	lb	15-55	55-110	90-130	100-145	120-180
	kg	7-25	25-50	40-58	45-65	54-82

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THE BRIGHTER MOVEMENT COSTUMES[®]
BY LAYLAS



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